

Performance Comparison

September '17 vs. '16



Performance Comparison

September '17 vs. '16, CY17 & FY18 Year to Date

Operations

	'17	'16	Change
Trains (Daily)	1,120 (37.3)	1,005 (33.5)	11.4 %
Calendar Year to Date	10,058 (36.8)	9,443 (34.5)	6.5 %
Fiscal Year to Date	3,479 (37.8)	3,133 (34.1)	11.0 %

Railroad Self-Assessment Revenue

	'17	'16	Change
Revenue	\$8.5 M	\$7.6 M	12.4 %
Calendar Year to Date	\$79.1 M	\$74.7 M	6.0 %
Fiscal Year to Date *	\$27.1 M	\$24.8 M	9.5 %

* Note: Does not include reconciliations / adjustments for fiscal year-end.

Performance Use Fees & Container Charges

September '17 vs. '16, CY17 & FY18 Year to Date

Operations – On Corridor (Use Fees)

	'17	'16	Change
TEU's *	382,167 (7,309)	324,307 (6,202)	17.8 %
Calendar Year to Date	3,412,896 (7,173)	3,155,758 (6,608)	8.2 %
Fiscal Year to Date	1,224,070 (7,634)	1,056,337 (6,588)	15.9 %

Operations – Around Corridor (Container Charges)

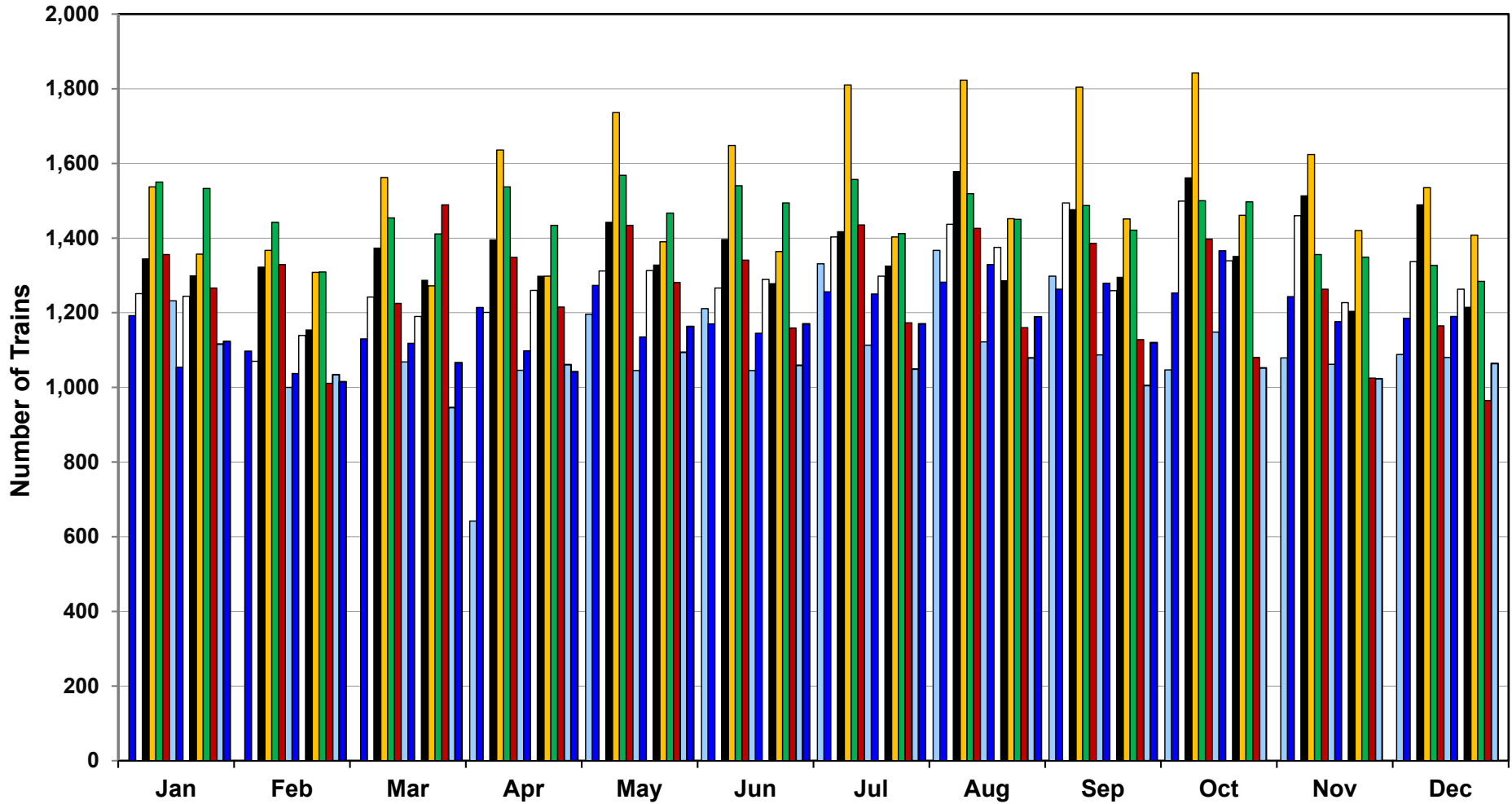
	'17	'16	Change
TEU's *	31,655 (605)	34,031 (651)	- 7.0 %
Calendar Year to Date	315,779 (664)	340,966 (714)	- 7.4 %
Fiscal Year to Date	101,095 (630)	109,528 (683)	- 7.7 %

Operations – Combined

	'17	'16	Change
TEU's *	413,822 (7,914)	358,338 (6,853)	15.5 %
Calendar Year to Date	3,728,675 (7,836)	3,496,724 (7,322)	6.6 %
Fiscal Year to Date	1,325,165 (8,264)	1,165,865 (7,271)	13.7 %

* Note: Numbers in () are the Average Daily Containers, Daily TEU's ÷ 1.74 = Containers.

Alameda Corridor Train Counts



Average Daily Trains*:

<u>2002</u>	<u>2003</u>	<u>2004</u>	<u>2005</u>	<u>2006</u>	<u>2007</u>	<u>2008</u>	<u>2009</u>	<u>2010</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>
39	40	44	47	55	49	44	36	39	42	42	45	47	38	34	37

2002	2003	2004	2005	2006	2007
2008	2009	2010	2011	2012	2013
2014	2015	2016	2017		

* Corridor Capacity 150 Trains per Day

Use Fees & Container Charges

as of September 30, 2017

